

## iGrafx® Partner Program

iGrafx® Business Partner

iGrafx® Silver Business Partner

iGrafx® Gold Business Partner

iGrafx® Platinum Solution Partner



## iGrafx Business Partner

**Partner conditions:**

To qualify for the iGrafx Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:  
 Attain Business Partner revenue level,  
 All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

iGrafx Business Package:	<b>Contents:</b> <ul style="list-style-type: none"> <li>• 2 days iGrafx FlowCharter Training – for up to 8 peoples (including familiarisation with the product suite and 1 iGrafx FlowCharter training manual per participant)</li> <li>• 1 iGrafx FlowCharter Licence</li> <li>• 1 iGrafx FlowCharter Maintenance (2 years)</li> </ul>	Price on application
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

**Procurement terms:**

For the duration of the Contract iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services. These conditions are valid for personal as well as for resale.

**Sales & Support:**

- Information via e-newsletter
- Free access to the iGrafx FAQ-knowledge database
- Free telephone product support
- Free telephone pre-sales support

**Marketing:**

- Official iGrafx Business Partner Certification
- Assistance with Marketing collateral
- Partner profile published incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Business Partner Logo

## iGrafx Silver Business Partner

**Partner conditions:**

To qualify for the iGrafx Silver Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:  
 Attained Silver Partner revenue level,  
 All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

iGrafx Silver Business Package:	<b>Contents:</b> <ul style="list-style-type: none"> <li>• 2½ days iGrafx Process Training – for up to 8 persons (including familiarisation with the product suite and 1 iGrafx Process training manual per participant)</li> <li>• 1 iGrafx Process Licence</li> <li>• 1 iGrafx Process Maintenance (2 years)</li> </ul>	Price on application
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

**Procurement terms:**

For the duration of the Contract iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services. These conditions are valid for personal use as well as for resale.

**Sales & Support:**

- Information via e-newsletter
- Free access to the iGrafx FAQ-knowledge database
- Free telephone product support
- Free telephone pre-sales support
- Corporate representation with your customer's
- Support from the iGrafx Account Management team

**Marketing:**

- Official iGrafx Silver Business Partner-Certification
- Assistance with Marketing collateral
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Short company profiles incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Silver Business Partner Logo

**iGrafx Gold Business Partner**

**Partner conditions:**

To qualify for the iGrafx Gold Business Package, you must be a registered iGrafx Business Partner and meet the following obligations:

Attain Gold Business Partner revenue level,

All iGrafx products used by the partner must have a valid maintenance contract that covers the duration of the partnership.

<p>iGrafx Gold Business Package:</p>	<p>Contents:</p> <ul style="list-style-type: none"> <li>• 2½ days iGrafx Process Training – for up to 5 persons (including Process Central and Enterprise Modeler Introduction and 1 iGrafx Process training manual per participant)</li> <li>• 1 iGrafx Small Business Edition (including 1 iGrafx Process Central + 1 Process + 4 FlowCharter + 5 Viewer Plus)</li> <li>• 1 iGrafx Small Business Edition Maintenance (2 years) (including 1 iGrafx Process Central Maintenance + 1 Process Maintenance + 4 FlowCharter Maintenance + 5 Viewer Plus Maintenance)</li> <li>• 1 iGrafx Enterprise Modeler Licence</li> </ul>	<p>Price on application</p>
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Meeting the above conditions qualifies you as a Business partner with the following benefits:

**Procurement terms:**

For the duration of the Contract, iGrafx guarantees the partner preferential conditions for the procurement of iGrafx solutions or services. These conditions are valid for personal use as well as for resale.

**Sales & Support:**

- Information via e-newsletter
- Free telephone product support
- Free telephone pre-sales support as well as after-sales support
- Corporate representation with your customers
- Support of the iGrafx Account Management team
- Assistance with referees and qualified personnel at customer's presentation

**Marketing:**

- Official iGrafx Gold Business Partner Certification
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Short company profiles incl. Logo on the iGrafx webpage
- Use of the iGrafx Logo and the iGrafx Gold Business Partner Logo
- Editorial space in the iGrafx e-newsletter: Report about solutions and case studies
- Invitation for iGrafx customer events, Offering of corporate customer events

**iGrafx Platinum Solution Partner**

**Partner conditions:**

- Participation at an iGrafx Special-Partner training with costs (Contents: Positioning of iGrafx, familiarisation with the iGrafx Product- Suite and the iGrafx solutions as well as product training iGrafx FlowCharter, Process, Process for Six Sigma and Process Central)
- Links to the relevant iGrafx website ([www.igrafx.de](http://www.igrafx.de) or [www.igrafx.co.uk](http://www.igrafx.co.uk))
- Contractual agreement
- Specialisation in the BPM sector - 1 nominated BPM person to support you
- Offering an own iGrafx solution for a certain task
- Preparation of a sales- and marketing-plan with target

**Sales & Support:**

- 2 days technical support
- Free telephone product support
- Pre-sales support as well as after-sales support
- Corporate representation with your customers
- Support of the iGrafx Account Management team
- Assistance with referees and qualified personnel at customer's presentation

**Marketing:**

- Official iGrafx Platinum Solution Partner Certification
- Marketing exhibitions: Texts, Product logo, graphical material as well as customer related case studies and success stories
- Invitation to iGrafx customer events, Offering of corporate customer events
- Use of the iGrafx Logo and the iGrafx Platinum Solution Partner Logo
- Editorial space in the iGrafx e-newsletter: Report about solutions and case studies
- Cooperation at the creation of case studies and publication via different channels



Description	iGraf <sup>®</sup> BUSINESS PARTNER	iGraf <sup>®</sup> SILVER BUSINESS PARTNER	iGraf <sup>®</sup> GOLD BUSINESS PARTNER	iGraf <sup>®</sup> PLATINUM SOLUTION PARTNER
Standard Software Consulting	✕	✕	✕	✕
Solution and Consulting Services (Lean Management, BPM, Quality Management as well as Certification.	□	✕	✕	✕
Consulting on BPM, Compliance, Risk Management Enterprise Architecture, Sarbanes Oxley, Six Sigma	□	□	✕	✕
Configuration of a bespoke solution based on iGraf <sup>®</sup>	□	□	□	✕

### Further Information

For further information visit: <http://www.igrafx.de> or <http://www.igrafx.co.uk>

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